

# SF State College of Business MBA Program Requirements

## Phase I: Basic Competency Courses (offered through College of Extended Learning)

**DS 710**  
Elements of Quantitative Analysis  
Or Pass College of Business Mathematics Proficiency Exam

**DS 712**  
Elements of Business Statistics  
Or Pass College of Business Statistics Proficiency Exam

**BUS 714**  
Elements of Business Writing  
Or Pass GMAT's AWA (Analytical Writing Assessment) w/ a score of 5.0 or above. Or pass SF State's GET (Graduate Essay Test)

Register for Phase I courses through College of Extended Learning (CEL).

These courses may be waived by passing the appropriate proficiency exams.

The Basic Competency requirements **MUST be satisfied by the end of the second semester.**

## PHASE II: Foundation Courses (780-Series)

**\*BUS 780**  
Financial Accounting

Prerequisite(s): DS 710

**\*BUS 781**  
Managerial Accounting

Prerequisite(s): DS 710 & BUS 780

**BUS 782**  
Information Systems for Management

Prerequisite(s): None

**BUS 783**  
Economics for Managers

Prerequisite(s): DS 710

**BUS 784**  
Political, Social & Legal Environment of Business

Prerequisite(s): None

**BUS 785**  
Financial Management

Prerequisite(s): DS 710, DS 712, BUS 780 & BUS 781

**BUS 786**  
Operations Analysis

Prerequisite(s): DS 712

**BUS 787**  
Marketing Mgmt & Multinational Operations

Prerequisite(s): None

**BUS 788**  
Management Principles & Organizational Behavior

Prerequisite(s): None

\*BUS 780 & BUS 781 may be taken concurrently with approval of course instructor.

Phase II courses may be waived, if comparable academic course work was completed at a recognized college/university **in the last seven years with a B- or better grade.**

## PHASE III: Advanced Requirements (800- level) Courses

The MBA Candidate's Graduate Approved Program (GAP) of Ten Courses (30 Units)

**Functional Courses:**  
Quantitative Track: **Must choose 2 out of 4 courses**

**ACCT 831**  
Seminar in Financial Reporting

Prerequisite(s): DS 710, BUS 780 & BUS 781

**FIN 819**  
Financial Analysis & Management

Prerequisite(s): DS 710, DS 712, BUS 780 & BUS 781. Plus BUS 785 completed with a B- or better grade

**DS 856**  
Seminar in Project Management

Prerequisite(s): BUS 786

**ISYS 814**  
Information Systems for Strategic Advantage

Prerequisite(s): BUS 782, BUS 785 & BUS 786

**Qualitative Track: Must choose 2 out of 3 courses**

**MKTG 860**  
Strategic Marketing

Prerequisite(s): BUS 787

**MGMT 842**  
Organization Design & Change

Prerequisite(s): BUS 788

**IBUS 815**  
Seminar in International Business

Prerequisite(s): None

### Elective Courses:

**CoB 800-Level**  
College of Business (800-level) Elective

Prerequisite(s): Check Bulletin

**CoB 800-Level**  
College of Business (800-level) Elective

Prerequisite(s): Check Bulletin

**CoB 800-Level**  
College of Business (800-level) Elective

Prerequisite(s): Check Bulletin

**CoB 800-Level**  
College of Business (800-level) Elective

Prerequisite(s): Check Bulletin

**CoB 800-Level**  
College of Business (800-level) Elective

Prerequisite(s): Check Bulletin

The candidate's Graduate Approved Program (GAP) is comprised of ten 800-level courses, none of which may be waived. These courses include: four Advanced functional courses, five elective graduate business courses and the Culminating Experience Strategic Management course.